



"Proven experience in our market sector"



"Took the time to understand our culture"



"An excellent job in supporting us"



"Demonstrated extensive product knowledge"



"Provided the right solution for our business"

Corporate Overview



Introduction | About Trinity

- **Founded in 1993**
- **Private limited company**
 - **CEO 100% ownership**
- **250 Employees**
- **Offices in Coventry & Hitchin**
- **Microsoft “Gold” partner**
- **Non Microsoft partnerships**
 - **IBM, HP, VMware, CISCO, CITRIX**
- **250+ Customers**
- **FY08 Revenue £26m**
- **Focused strategy of growth**



Trinity HQ



Hitchin

Introduction | Our mission & aims

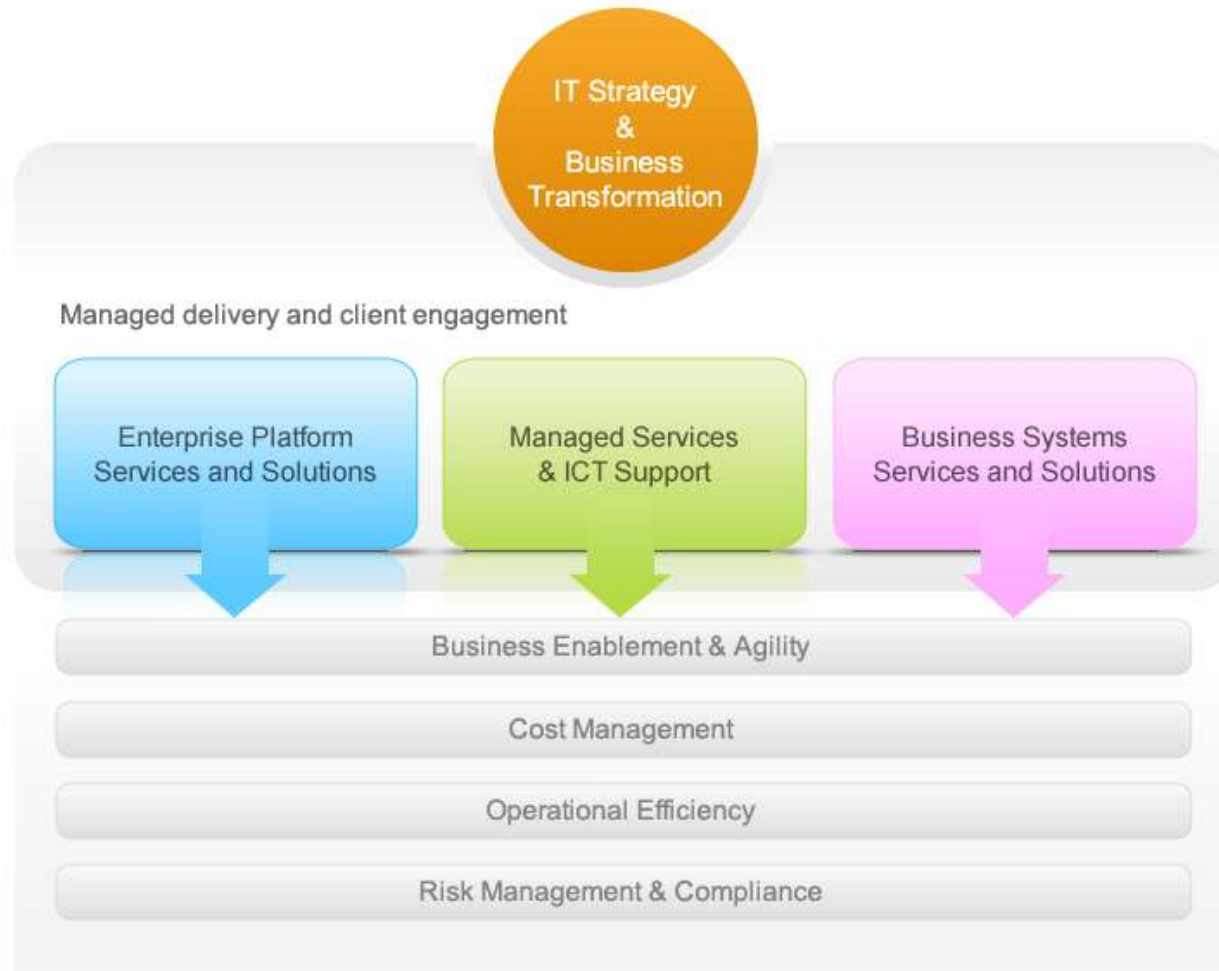
Our mission statement:

We deliver IT led business solutions through relationships based on respect, commitment and excellence

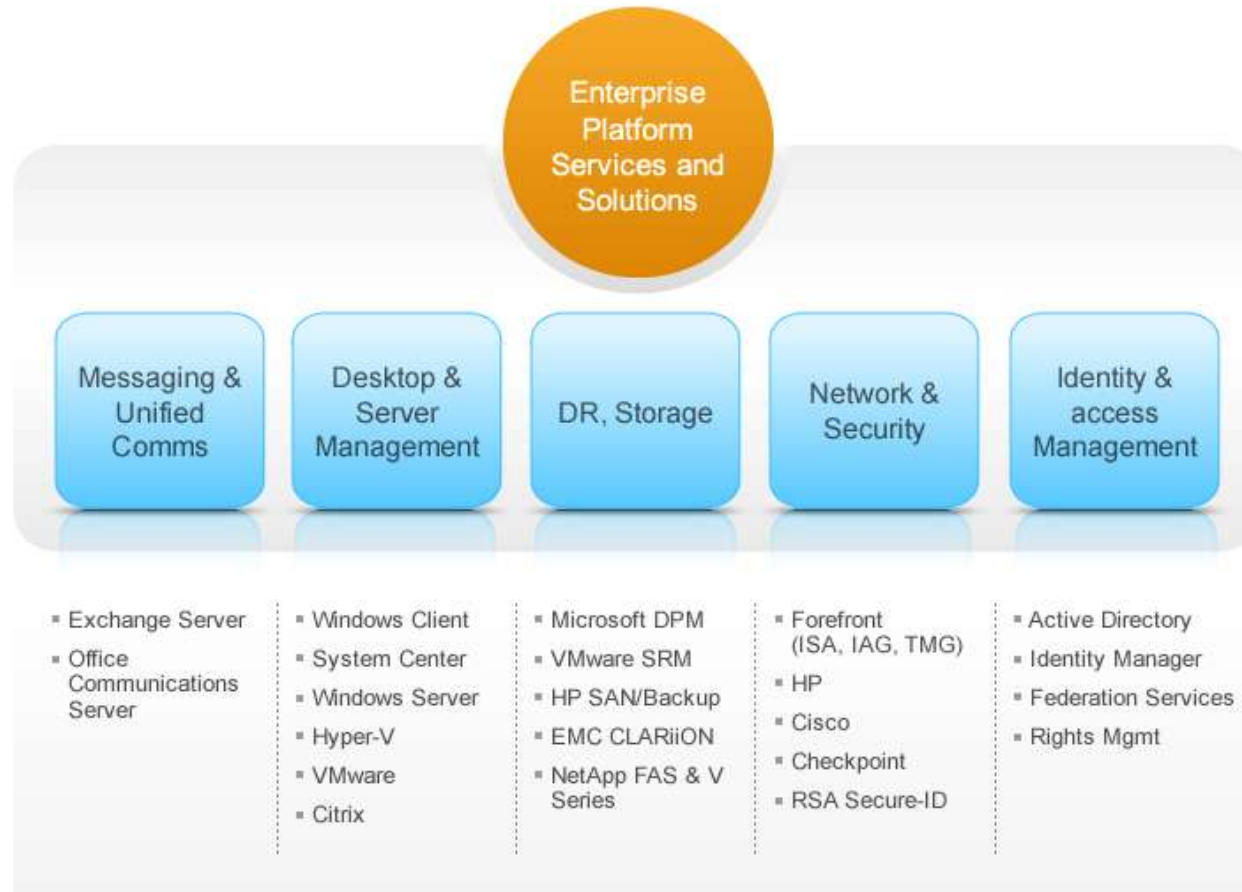
Our aims:

- To work with our customers to set their IT agenda & be seen as a *trusted advisor*
- Provide a wide range of *business & support* services relevant to our target customer's needs
- To develop long *lasting relationships* with our clients based upon mutual benefit

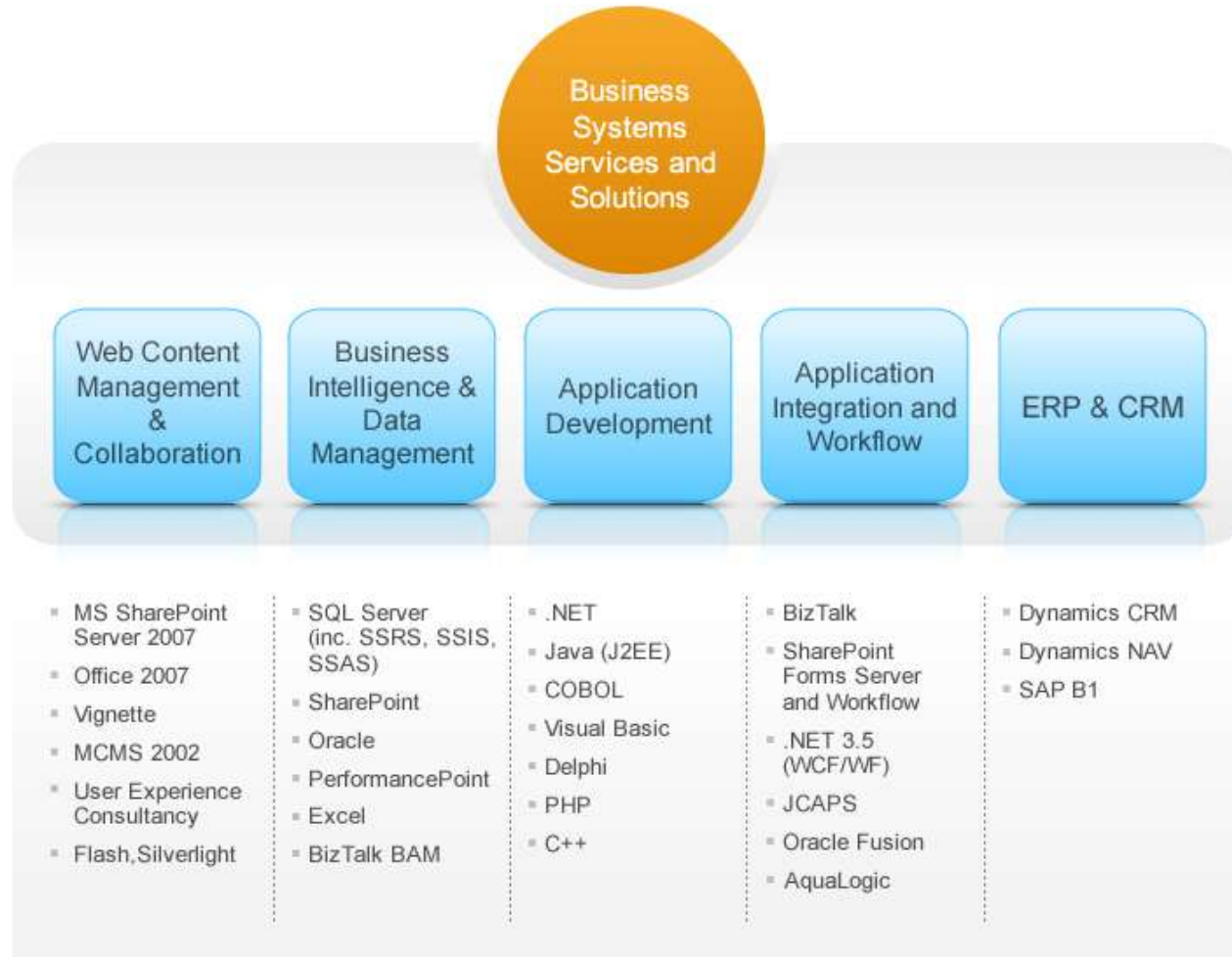
Introduction | What we do



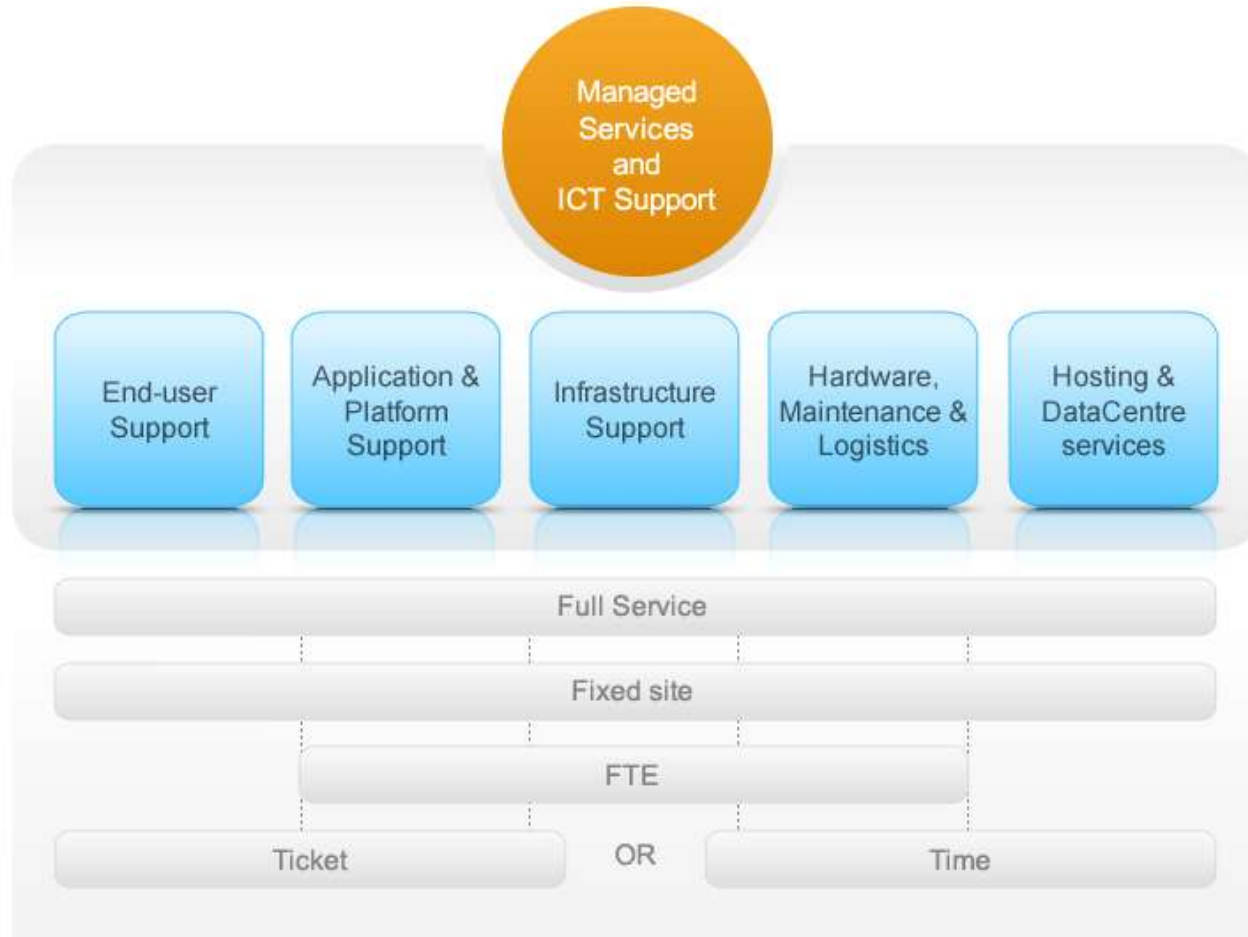
Introduction | Our capability



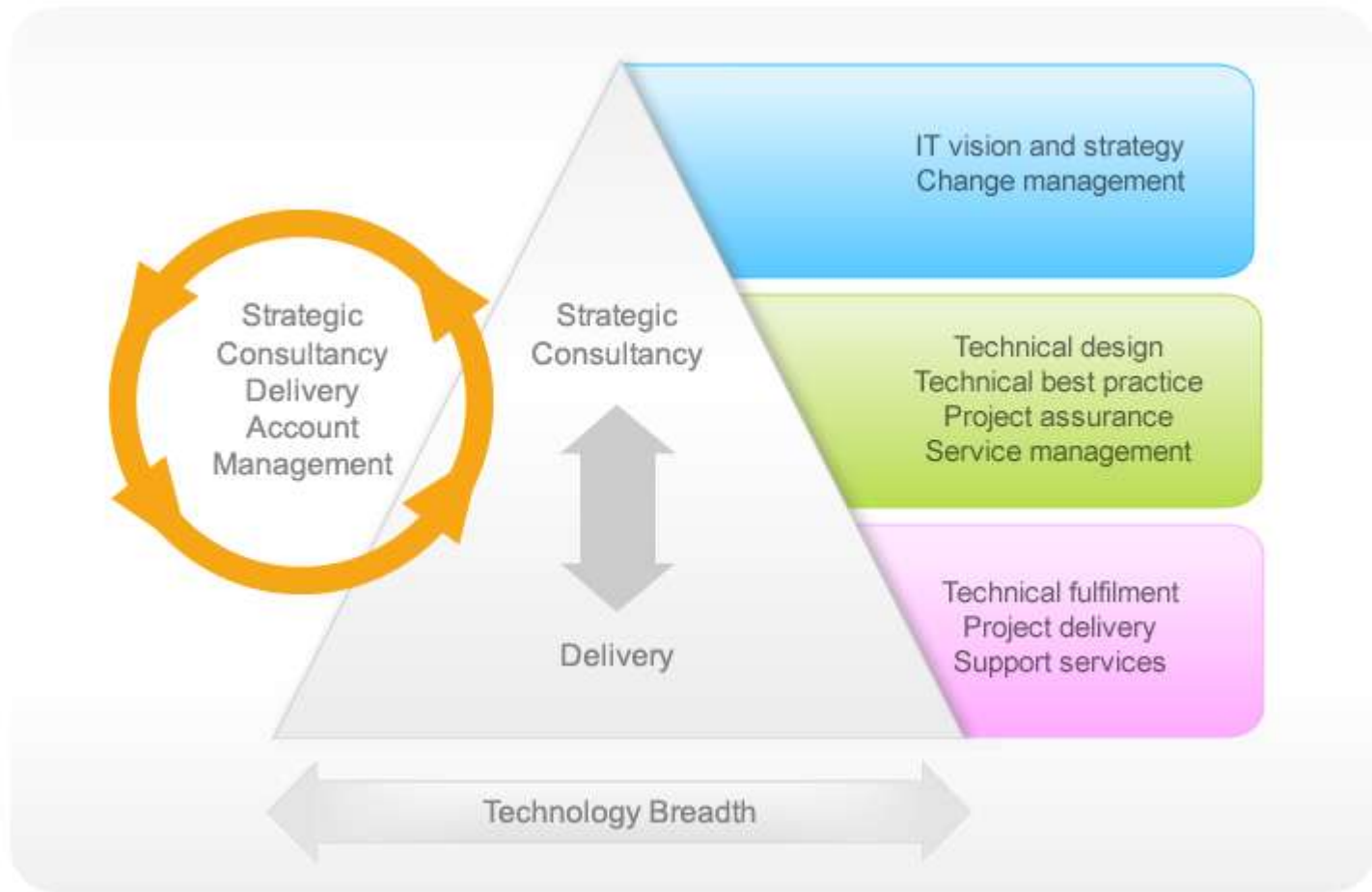
Introduction | Our capability



Introduction | Our capability



Introduction | Customer engagement & delivery...



Introduction | Our Microsoft relationship

- Microsoft “Gold Certified Partner” since 2002
- Members of key working groups including...
 - the global partner advisory council (PAC) for Collaboration
 - the global partner advisory council (PAC) for .NET
 - the development advisory council for collaboration
- We hold eleven Microsoft competencies...

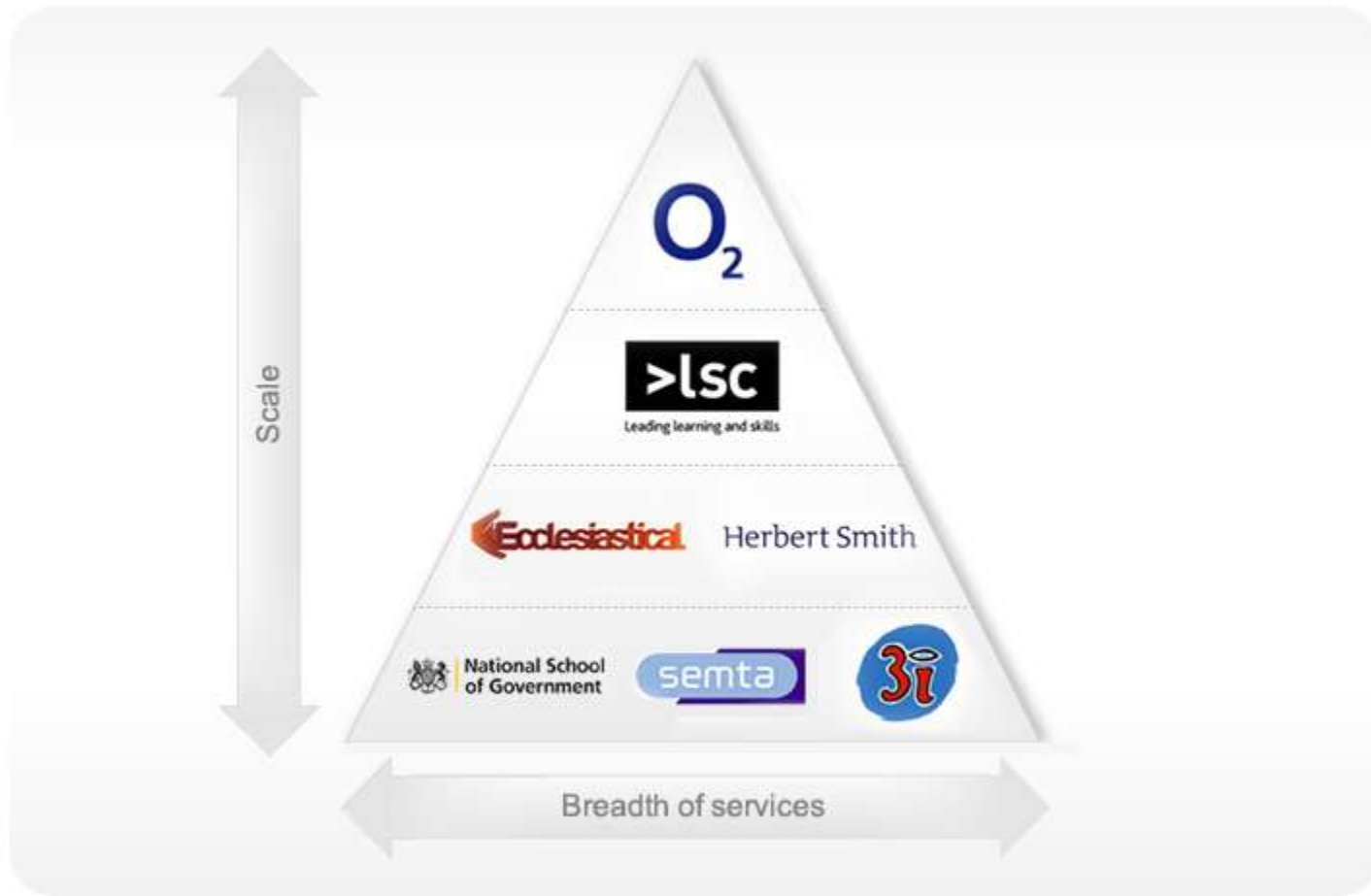


Introduction | However, we're not just about Microsoft...

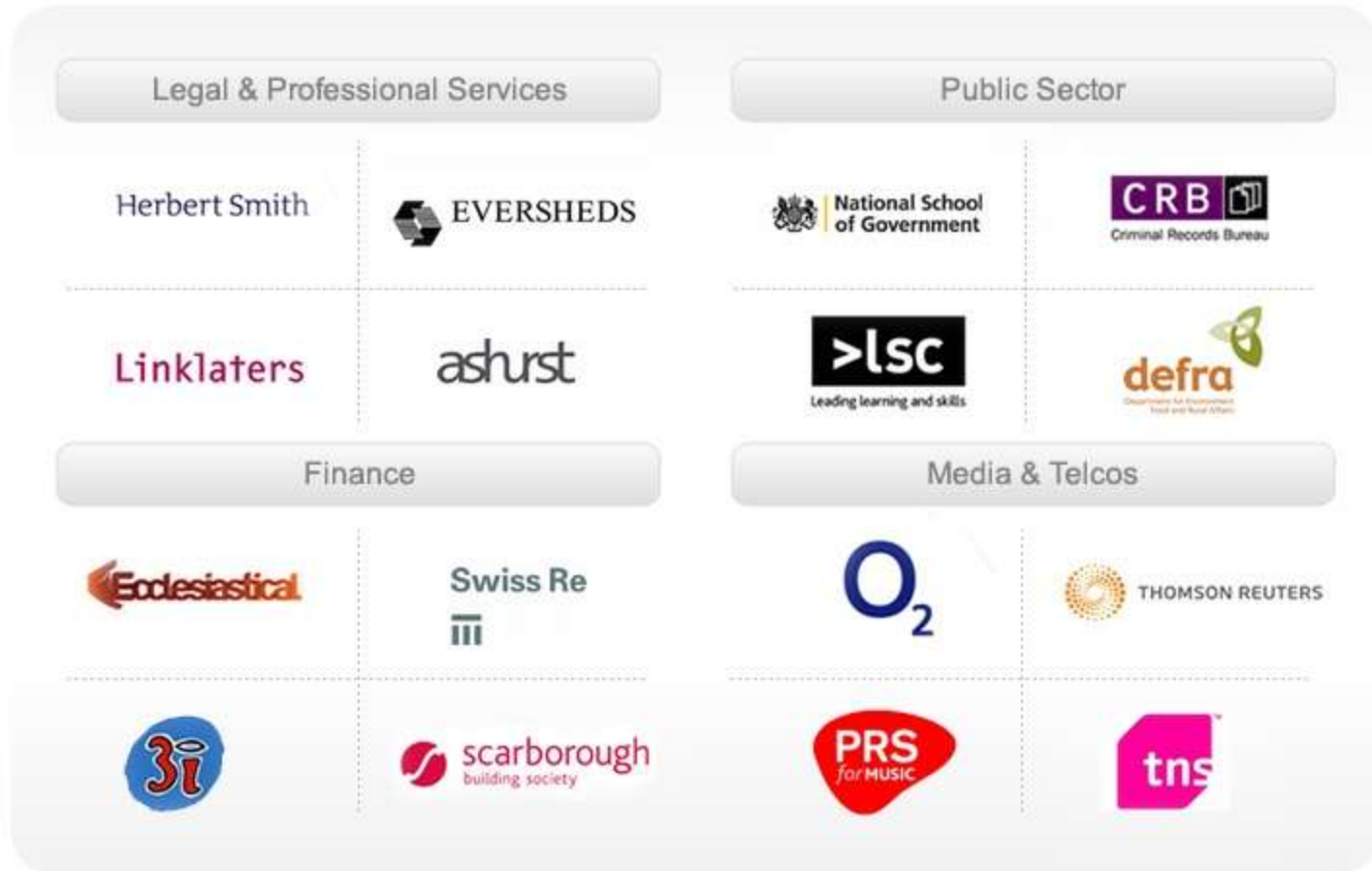


*Proven experience in implementing & supporting
a wide range of non-Microsoft & multi-vendor
technologies...*

Introduction | Our customer profile



Introduction | Our Clients



Introduction | In summary

- **Consistent financial growth**
- **Depth & Breadth of skills & capability**
- **Best practice & methodology**
- **Client centric approach**
- **Longevity of client relationships based upon capability & value**